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| **I.Position Information** | |
| Job Code Title: Agri-business Specialist in Lankaran (part-time) Project title: Promoting Competitiveness, Collaboration and Modernization in Fruit and Vegetable Sector in Lankaran Economic Region  Position Number: 00168457 Department: 53805 Reports to: Project Manager  Reports: N/A | Grade level: SB3/3  Duty Station: Lankaran  Family Duty Station as of Date of Issuance: Yes  Duration and Type of Assignment: 1 (one) year service contract with possibility for extension subject to satisfactory performance and project extension |

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| II. Organizational Context |
| Azerbaijan has declared its goal to move to a new economic structure driven by a diversified, efficient and innovative non-oil sector. Economic diversification is essential to minimise the effects of oil price volatility and to ensure that Azerbaijan enters the post-oil period with a modern and vibrant private sector capable of providing sustainable economic development. To achieve a diversified economy, the Azerbaijani government is implementing policies in different economic spheres, aimed to increase the share of the non-oil sector in GDP. These policies also include enhancing the export of other goods and services, building strong human capital and improving infrastructure in the country’s regions. As agriculture, in the broadest sense, is the world's biggest employer, the shift to sustainability has great potential to revitalize rural landscapes and deliver inclusive economic growth.  The *Promoting Competitiveness, Collaboration and Modernization in Fruit and Vegetable(F&V) Sector in Lankaran* Region has been designed to strengthening of the business environment for developing inclusive and efficient F&V value-chains, along with a general surge in the national recognition of the importance of Lankaran Economic Region(LER) based agricultural/F&V agricultural/food systems.  Project aim is to improve the livelihoods in rural areas and at reducing the socio-economic disparities in the southeast of Azerbaijan (Lankaran region) by supporting general advance of the local agro-food systems and, more specifically, the development of inclusive and efficient F&V value chains. This is intended to be pursued through the promotion of horizontal forms of cooperation (both formal and informal), that are community driven and capable to meet current needs of F&V Value Chain(VC) operators (especially, small-scale farmers and Micro-Small-Medium Enterprises(MSMEs)).  The project aims to achieve the following goal:  Strengthening farmers’ organization and producers’ production potentials;  Enhancing linkages between F&V-VCs actors (acting both up and downstream the value-chain);  Increasing overall competitiveness, and resulting added-value, of the LER-based F&V industry (also thanks to ad-hoc investments and the provision of technical assistance and specific know-how);  Ensuring adequate access to supporting services (technical supply, productive capacities, etc.,) and to local and external markets; and  Assuring a fairer distribution of the benefits generated all along the value-chain (especially in the case of micro-small farmers and MSMEs). |

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| III. Duties and Responsibilities |
| Agri-business Specialist (part-time/based in Lankaran)–responsible for development and strategic support in a wide variety of areas, including value chain development and upgrading strategies, improving access to agricultural inputs, agricultural extension, marketing, facilitate market driven linkages between agribusiness producers, wholesalers, processors, and markets.  Under the guidance and direct supervision of Project Manager Agri-business Specialist will coordinate the implementation of the project incompliance with the project specific objectives, activities and expected outputs by:   * Support the design and planning of the agrobusiness sector strengthening components of the project; * Manage the implementation of the agrobusiness sector strengthening components of the project; * Draft reports on completion of project activities and inputs into narrative project reports; * Draft, monitor and manage activity budgets for agrobusiness components of the project with support/oversight from Project Manager; * Support the design and implementation of the monitoring framework and plan as it relates to agrobusiness components of the project; * Analyse technical and policy issues, strategies and programmes to support the development, competitiveness, inclusiveness and improved impacts of agribusiness, food systems and value chain development in developing regions; * Participate in developing and reviewing information materials, technical papers and guidelines related to agricultural economics, agribusiness, value chain and food system development on topics, such as agro-industrial, sector/sub-sector, food system and investment strategy development, territorial development; market and policy analysis, business enabling environment, institutional strengthening; inclusive business models, entrepreneurship; contract farming, digital solutions/technologies for value chain development, marketing and market linkages; value chain finance, business support services; public-private platforms and partnerships. * Contribute to the appraisal of capacity building needs related to the development, competitiveness, inclusiveness and improved impacts of agribusiness and value chain development; and contribute to developing training materials and to training courses and activities. * Contribute to the design and implementation of programmes and projects related to agribusiness, value chain development, agricultural economics, and agricultural and rural development; and as requested, provide technical support and/or backstopping to field projects; * Contribute to the collection and dissemination of relevant data and information related to agricultural and development economics, agribusiness, food value chains and systems, including for example, trends and developments, approaches, impacts, lessons and good practices; support global learning, exchange of information through internet and other channels and mechanisms. * Contribute to the organization of and/or participate in meetings, conferences, workshops, consultations and field visits as needed; contribute to building collaborations and partnerships; * Perform other related duties, as required. |
| **IV. COMPETENCIES** |
| ***CORE COMPETENCIES***  **Innovation-**Level 3: Apply & Adapt (Recognized contributor with demonstrated ability)  *Ability to make new and useful ideas work*  **Leadership-**Level 3: Apply & Adapt (Recognized contributor with demonstrated ability)  *Ability to persuade others to follow*  **People Management-**Level 3: Apply & Adapt (Recognized contributor with demonstrated ability)  *Ability to improve performance and satisfaction*  **Communication-**Level 3: Apply & Adapt (Recognized contributor with demonstrated ability)  *Ability to listen, adapt, persuade and transform*  **Delivery-**Level 3: Apply & Adapt (Recognized contributor with demonstrated ability)  *Ability to get things done*  ***FUNCTIONAL COMPETENCIES***  **Knowledge Management and Learning**   * Shares knowledge and experience; * Actively works towards continuing personal learning, acts on learning plan and applies newly acquired skills   **Self-Management**   * Focus on result for the client and responds positively to feedback; * Remain calm, in control and good humored even under pressure; * Demonstrate openness to change and ability to manage complexities   **Job Knowledge/Technical Expertise**   * Understands and applies fundamental concepts and principles of a professional discipline or technical specialty relating to the position * Possesses basic knowledge of organizational policies and procedures relating to the position and applies them consistently in work tasks * Analyzes the requirements and synthesizes proposals * Strives to keep job knowledge up-to-date through self-directed study and other means of learning * Demonstrates good knowledge of information technology and applies it in work assignments * Ability to strategically link communication with partnership goals and resource mobilization objectives   **Working in teams**   * Accepts team role, contributes to the work of the team actively and constructively * Works collaboratively with team members, sharing information openly and displaying cultural awareness and sensitivity * Proactively pursues solutions to team problems and asks for help when needed * Works collaboratively with colleagues inside UN/UNDP as well as its partners and other stakeholders to pursue common goals * Takes action to resolve sources of tension or obstacles that may prevent a team from achieving its goals * Integrate the ideas of team members from other disciplines/perspectives into his/her thinking by leveraging the different experiences and expertise * Takes initiative and seeks opportunities to initiate action     **Client orientation**   * Anticipates client needs; * Works towards creating an enabling environment for a smooth relationship between the clients and service provider; * Demonstrates understanding of client’s perspective |

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| **V. Recruitment Qualifications** | |
| Education: | * Bachelor’s degree in agricultural economics, agribusiness, business, management, international development, or related field |
| Experience: | * 5 years of relevant experience in value chain development, agribusiness, agricultural economics, food systems * Experience in national and international projects would be an asset; |
| Language requirements: | * Working knowledge in written and spoken English is required * Fluency in written and spoken Azerbaijani is required * Knowledge of Russian would be an asset. |
| How to apply: | * Please follow the links to apply for this position: * <https://www.az.undp.org/content/azerbaijan/en/home/jobs.html> * <https://jobs.partneragencies.net/erecruit.html> |

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| **VI. Signatures- Job Description Certification** |
| Incumbent *(if applicable)*  Name: Signature Date |
| Supervisor  Name:  Title: Signature Date |